



Skill With People

Les Giblin

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Are you having problems with the boss? Wishing you could be a better spouse? Not communicating well with your employees? Having trouble building business relationships? Or would you just like to improve your people skills and your ability to make strong, lasting impressions on the men and women you meet every day? The solution is "Skill With People!" Les Giblin's timeless classic has what you need to get on the fast track to success at home, at work, and in business. Communicate with impact. Influence with certainty. Listen with sensitivity. "Skill With People" shows you how! About the Author Les Giblin has conducted more than 1,000 "Skill With People" seminars for hundreds of companies and associations, including Mobil, General Electric, Johnson & Johnson, Caterpillar, Blyth Eastman Dillon, Retail Jewelers of America, PGA, National Association of Insurance Agents, plus hundreds of sales and marketing clubs and hundreds of top stores. Les Giblin was 1965 National Salesman of the Year. His book "Skill With People" has sold over 2,000,000 copies, while his other book, "How to Have Confidence and Power in Dealing With People," has sold over 700,000 copies. He has authored three bestselling handbooks. Les Giblin's audiovisual programs are widely used. One association enrolled 5,000 people in his "Skill With People" seminar--another company put 7,000 people through his "Better Selling" program. Les Giblin's track record and his hundreds of thousands of enthusiastic seminar participants and readers attest to his effectiveness as a top teacher of skill with people.

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